**SpeedNews Conferences**

**MAKE IT YOUR GOAL TO CONNECT WITH KEY DECISION MAKERS IN THE A&D INDUSTRY**

SpeedNews Conferences deliver an array of information to the aviation industry that is unmatched in its quality and depth to stakeholders in commercial, defense, business and general aviation, aerospace manufacturing, raw materials, and M&A.

SpeedNews Conferences is the world’s most prominent developer of aerospace and aviation information sharing events, providing global aerospace and aviation leaders, executives, and decision makers with targeted industry information, data, updates, forecasts, and professional networking opportunities.

**Opportunities**

Our mission is to strengthen the A&D Industry through quality events, provide top level speakers, and connect industry professionals with each other. We are dedicated to making our events successful for our delegates, sponsors and advertisers.

We are known as the premiere events in the A&D industry for information gathering, and knowledge sharing for those involved in these areas worldwide. If you want to be recognized as a leader, if you want brand recognition or if you want to develop relationships, and connect with leaders, our portfolio is the place to be involved!

Our promotional and collaboration opportunities position your organization as an industry leader and enable you to reach qualified buyers with purchasing power. Solution providers are able to develop strategic partnerships and customer relationships with global industry professionals, leading to sales being closed at an accelerated rate and increased exposure within the core communities at all times during the event lifecycle. We connect your organization to the right business opportunity channels around the globe.

We are dedicated to making our events successful for our customers and audience. We would like to help your organization become part of our A&D community, so let us help build your connections. Please contact Joanna Speed at jspeed@speednews.com today to get you started.

**Delegates**
- Over 1200 total delegates each year
- Over 250 delegates attending multiple events per year
- Average 30% attending YoY

**Audience Profile**

- C-Level & Presidents 20%
- VPs 20%
- Managers 26%
- Directors 24%
- Other 10%

**Organization Profile**

- 64% Manufacturers
- 11% Consultants
- 9% Industry Organizations
- 7% Financial Institutions
- 3% Distributors
- 2% MRO
- 4% Other
2020 Conferences *

10TH ANNUAL AEROSPACE RAW MATERIALS & MANUFACTURERS SUPPLY CHAIN CONFERENCE
March 9, 2020, Beverly Wilshire (A Four Seasons Hotel), Beverly Hills, CA

34TH ANNUAL COMMERCIAL AVIATION INDUSTRY SUPPLIERS CONFERENCE
March 9-11, 2020, Beverly Wilshire (A Four Seasons Hotel), Beverly Hills, CA

8TH ANNUAL AEROSPACE MANUFACTURING CONFERENCE
May 12-13, 2020, Belmond Charleston Place, Charleston, SC

21ST ANNUAL COMMERCIAL AVIATION INDUSTRY SUPPLIERS CONFERENCE - EUROPE
September 14-16, 2020, Hôtel Palladia, Toulouse, France

AVIATION WEEK DEFENSE CHAIN CONFERENCE
Business Strategy ☞ Supplier Opportunities ☞ Program Excellence
October 20-21, 2020, The Ritz-Carlton Tysons Corner, McLean, VA

AVIATION WEEK A&D MERGERS & ACQUISITIONS CONFERENCE
November 11, 2020, Four Seasons Hotel Los Angeles at Beverly Hills, Los Angeles, CA

BUSINESS & GENERAL AVIATION CONFERENCE
Strategy ➔ Program Updates ➔ Supplier Opportunities
November 2020, Venue TBD

* confirmed as of February 4, 2020

Our YearRound Access Pass allows for extra flexibility to pre-select multiple Conferences to attend in a year. Visit SpeedNews.com/conferences for details.

“SpeedNews Conferences have become a cornerstone for the A&D Industry – a valuable resource for us all.”

Jim Gibson, Chairman, Accurus Aerospace Corporation