Richard Aboulafia: VP, Analysis • Teal Group

Mr. Richard Aboulafia manages consulting projects in the commercial and military aircraft field and analyzes broader defense and aerospace trends. He has advised numerous aerospace companies, including most prime and many second- and third-tier contractors in the US, Europe and Asia. He also advises numerous financial institutions on aerospace market conditions. He writes and edits Teal Group's World Military and Civil Aircraft Briefing, a forecasting tool covering over 135 aircraft programs and markets. He served on the National Aeronautic Association Collier Trophy Selection Committee in 2012 through 2015. He presents a yearly lecture to the National Defense University/Industrial College of the Armed Forces and has served as an expert witness in aerospace markets. Before he joined Teal Group in 1990, Mr. Aboulafia analyzed the jet engine market at Jane's Information Group, served as an aerospace industry consultant for an international trade advisory company and supported research projects at the Brookings Institution. He has a Master's degree in War Studies from King's College, University of London and a Bachelor's degree from George Washington University.

Dr. Ronald J. Epstein: Managing Director, A&D Global Research • BofA - Merrill Lynch

Dr. Ronald J. Epstein joined Merrill Lynch in 2001 as an industry analyst in Fundamental Equity Research covering the U.S. Aerospace and Defense Sector. He is currently a Managing Director at the firm and is the Senior Aerospace and Defense Equity Analyst for the Americas. He actively covers companies in the U.S., Canada and Brazil. In 2015 he made Institutional Investor's All America Research Team and was ranked as the number one analyst covering the U.S. Aerospace and Defense Sector. He has been ranked by Institutional Investor among the top three analysts covering the sector for the last seven consecutive years. In 2008 he was identified by Institutional Investor as a “Best Up-and-Comer”. He has placed among the top three analyst teams covering Latin American Aerospace and Transportation for eight years. Prior to Merrill Lynch, he was a research scientist working in the Applied Aerodynamics Technology Group at the Boeing Phantom Works in St. Louis, MO. During that time, he was also an adjunct faculty member in the Department of Mechanical Engineering at Washington University in St. Louis. He completed his MBA with honors from the Wharton School at the University of Pennsylvania. He also holds a Ph.D. in Mechanical Engineering from Duke University and a BA with highest honors from Skidmore College.

Nick Pastushan: Chief Investment Officer & Chief Credit Officer, Transportation Finance • CIT

Mr. Nick Pastushan is the Chief Investment Officer and Chief Credit Officer, Transportation Finance for CIT, which includes Rail, Commercial Aircraft, Business Aircraft, Aerospace and Defense Finance units, plus a recently launched shipping finance operation. CIT TF has more than $14B of assets, $9B of which are commercial aircraft and CIT Aerospace has orders for $8B including 787, A350 and A320 NEO aircraft. Mr. Pastushan is the chair of the segment Investment and Credit Committees and is heavily involved in all portfolio strategy and transaction decisions. Mr. Pastushan joined CIT in the spring of 2005. Previously, he was VP, Portfolio Management and Director of Industry Research at GECAS, the transportation finance unit of GE with more than $46B of transportation investments. Major initiatives he led at that time included the determination of capital requirements by product line, and the construction of an industry leading tool for evaluating risk and reward on transportation lending and leasing. He holds a Bachelor's degree in Marketing/Management from Rochester Institute of Technology.

Charles Armitage: Aerospace & Defense Analyst

Mr. Charles Armitage is an Aerospace & Defense Analyst, following major A&D organizations. He was recently the Head of European Aerospace & Defense Equity Research for UBS. Before joining UBS, he was a strategy consultant for Charles River Associates and OC&C, an equity analyst at Merrill Lynch and Lehman Brothers and an investor at Putnam. Mr. Armitage is a Rolls-Royce-trained engineer and holds a Bachelor's degree in Mechanical Engineering from Bristol University.
**Wendy R. Sowers: Director, Product Forecasting • Boeing Commercial Airplanes**

Ms. Wendy Sowers leads Boeing Commercial Airplanes’ analysis of the airline industry. In her current role, she directs the development of Boeing’s annual Current Market Outlook – a 20-year global forecast for air traffic and airplane demand – as well as near and mid-term market analyses supporting Boeing Commercial Airplanes’ business and strategic planning. She has been with BCA for over 15 years in a variety of roles including product marketing, competitor analysis and strategy, and supply chain management.

**Andrew Gordon: Director, Strategic Marketing & Analysis • Airbus**

Mr. Andrew Gordon moved to the Airbus’ headquarters in Toulouse in 2001 and today is the Director of Strategic Marketing and Analysis. As part of this role, he is responsible for facilitating the production of the Airbus Global Market Forecast, which details future demand for all civil aircraft of 50 seats or more. Prior to this appointment, he worked for British Aerospace Airbus as part of the Forecasting & Market Evaluation Team, where he was involved in providing analysis for many of the market and product-related decisions including the A380 project. In 2001, at the creation of Airbus as a single entity, Mr. Gordon moved to Toulouse to work directly for Airbus in the Market Forecasting & Research Group, now part of the Strategy and Cooperation team. Mr. Gordon began his career with BAE/Airbus in 1991 and prior to that he worked for one of United Kingdom's largest banks. He has a Master’s degree in Marketing from the University of the West of England.

**Al Wang: Director, Forecasting & Market Planning • Pratt & Whitney**

Mr. Al Wang currently serves as the head of forecasting and market planning for Pratt & Whitney and International Aero Engines. He previously served in strategic planning before heading to marketing as an airline analyst. Prior to joining Pratt & Whitney in 1993, he served as Program Acquisition Manager for the Naval Air Systems Command. Mr. Wang has an undergraduate degree in Aeronautical Engineering and an MBA degree, both from the University of Virginia.

**Dr. Laurence Vigeant-Langlois: Managing Director, Strategic & Regional Marketing • GE Aviation**

Dr. Laurence Vigeant-Langlois, Managing Director of Strategic & Regional Marketing at GE Aviation, leads a global team that supports strategy and sales of engines, systems and services for commercial, business and military aviation. Prior to joining GE, she has led product, engineering and commercial teams including helicopter manufacturer Sikorsky, lessor CIT Aerospace, an airline of Learjets and an IBM-acquired data provider (WSI Corporation). She is a commercial pilot, has published 30 articles and two patents, received awards from NASA, the European Space Agency and the government of Canada, and serves on the boards of IAWA and ATRIF. Dr. Vigeant-Langlois received a Bachelor’s degree in Mechanical Engineering from McGill University, and SM and PhD in Aeronautics and Astronautics from MIT under NASA and FAA funding.
### Speaker Biographies

**SpeedNews 30th Annual Commercial Aviation Industry Suppliers Conference**

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<thead>
<tr>
<th>Speaker Name</th>
<th>Position</th>
<th>Company</th>
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| **Paul Finklestein**: VP, Product Marketing | Pratt & Whitney | **SpeedNews** 30th Annual Commercial Aviation Industry Suppliers Conference  
March 7-9, 2016 |

Mr. Paul Finklestein leads the Marketing team for Pratt & Whitney’s Commercial Engines division. He has marketing responsibility for all Pratt & Whitney products and services worldwide. He joined Pratt & Whitney in 1979 and has held numerous positions in engineering, program management and customer service organizations. Prior to leading the marketing activity, he was the Program Manager for the PW4000 engine family, and then most recently the Regional Director of Customer Service in the Asia Pacific region. Mr. Finklestein holds a Bachelor's degree in Mechanical Engineering from Boston University, a Master's degree in Engineering from Rensselaer Polytechnic Institute and a Master's degree in Business Administration from the University of Connecticut.

| **Gijsbertus (Bert) van Leeuwen**: Managing Director, Aviation Research | DVB Bank | **SpeedNews** 30th Annual Commercial Aviation Industry Suppliers Conference  
March 7-9, 2016 |

Mr. Gijsbertus (Bert) van Leeuwen heads DVB’s Aviation Research unit, which is responsible for the bank’s aviation market, airline and asset analysis activities. He is a regular speaker at airfinance and aviation conferences all over the world with subjects ranging from aircraft values and remarketability to cargo-conversions and aircraft-engine finance. He started his career in 1983 with NIBC Bank as a business consultant and became a co-founder of NIBC’s aircraft finance department. After having spent over 10 years in aviation, offshore energy and intermodal equipment research for several Dutch banks, he joined aircraft operating lessor IEM in 2001 to head up the Market Research & Business Development department. With over 25 years of experience in the aircraft finance and leasing market, Mr. van Leeuwen joined DVB Bank in April 2003 and is responsible for the Aviation Research unit. He holds a degree in Business Economics from Erasmus University Rotterdam and is a member of the Editorial Board of ISTAT’s Jetrader magazine.

| **William H. Brown**: Commercial Engines Marketing Manager | GE Aviation | **SpeedNews** 30th Annual Commercial Aviation Industry Suppliers Conference  
March 7-9, 2016 |

Mr. William Brown joined GE’s Manufacturing Development Program with assignments in GE Aviation manufacturing, quality and sourcing. He worked in GE Services as Repair Programs Manager, leading engine component repair development and GE’s engine overhaul facilities process improvement. In 2000, he was appointed GE Aviation Marketing Operations Manager responsible for market analysis, forecasting and product pricing. He has led Product Marketing GE’s CF6, GE9x and GE90 engines and was marketing general manager for CFM, including the new LEAP engine models powering the Airbus A320neo, Boeing 737 MAX and the COMAC C919 aircraft. Mr. Brown was recently named the Marketing Manager for all GE Aviation and CFM International commercial engines.

| **Stephen Burnside**: Manager, Market Forecasting | Civil Large Engines | Rolls-Royce | **SpeedNews** 30th Annual Commercial Aviation Industry Suppliers Conference  
March 7-9, 2016 |

Mr. Stephen Burnside is responsible for Rolls-Royce’s civil large engine's Market Forecast. He has a breadth of experience in market analysis, business development and strategic planning in the rotorcraft and fixed wing sectors. Mr. Burnside has worked for various Aerospace OEMs covering civil, defence and para-public markets. He obtained his Bachelor’s degree (Hons) in Economics and European Politics from Manchester Metropolitan University and a Corporate Masters in Business Engineering from Finmeccanica Group.
Michael J. Richter: Managing Director, Head of A&D Investment Banking Group • Lazard

Mr. Michael J. Richter is a Managing Director and Head of Lazard’s US Aerospace & Defense Investment Banking group, primarily focusing on companies in the defense, commercial aerospace & homeland security sectors. He has managed more than 200 investment banking transactions, totaling more than $20 billion in transaction value, including mergers, acquisitions, divestitures, IPOs, as well as public and private placements of debt. Previously, Mr. Richter was President of Jefferies Quarterdeck, where his group completed more than 100 transactions in the sector. Prior to Jefferies Quarterdeck, he was a Managing Director and Head of CIBC World Markets’ Aerospace & Defense Investment Banking Group, and also served as the Head of their San Francisco office. Mr. Richter holds a B.A. degree from The University of California at Berkeley and an MBA from The Stern School of Business at New York University.

William Alderman: President • Alderman & Company

Mr. William Alderman is the founder and President of Alderman & Company. During his 25+ year career providing strategic and financial advice in the aerospace and defense industry, he has completed more than $1 billion in mergers, acquisitions, restructurings, and capital raising transactions and provided management consulting advice to more than 50 companies. In the past, Mr. Alderman has served on the following corporate boards: the HM Bullard Company, UFC Aerospace, and Breeze Eastern Corporation. Currently, Mr. Alderman serves on the board of DLH, a services supplier to the United States Departments of Defense and Veterans Affairs. Mr. Alderman’s non-profit work includes serving a second term as Chair of the Trustees of the First Congregation Church of Ridgefield, founded in 1712. Mr. Alderman is a graduate of the J.L. Kellogg Graduate School of Management and Kenyon College. Mr. Alderman has been quoted as an industry expert by Aviation Week, Bloomberg TV, CBS Marketwatch, USA Today, the Chicago Tribune, the Los Angeles Times, and the Washington Post.

Dr. Brad M. Meslin: Senior Managing Director • CSP Associates

Dr. Brad Meslin is a founder and Senior Managing Director of CSP Associates, where he heads the firm’s strategic and transaction advisory practices, and manages CSP’s private investment affiliate, CSP Equity Partners. For more than 25 years, CSP has been a leading global provider of transaction diligence advisory services to private equity investors, strategic buyers and institutional financing sources active in the commercial aviation, defense, and government technology services sectors. Dr. Meslin was also a co-founder and Director of Spacehab, Inc. which developed the first privately-financed human spaceflight habitat and flew multiple missions aboard the U.S. Space Shuttle fleet. He also served as acting Chief Executive Officer of eBizJets, Inc. (now Sentient Jet, Inc.), the largest provider of business aviation charter services. Dr. Meslin earned graduate degrees from the Fletcher School of Law & Diplomacy.

Rowan G.P. Taylor: Partner • Liberty Hall Capital Partners

Mr. Rowan G.P. Taylor is the founding Partner of Liberty Hall Capital Partners, a private equity firm focused exclusively on investments in businesses serving the global aerospace and defense industry, whose current portfolio companies include Accurus Aerospace Corporation and AIM Aerospace Corporation. Prior to founding Liberty Hall in July 2011, Mr. Taylor was a Partner of Oak Hill Capital Management, a private equity firm with more than $8 billion under management. At Oak Hill, which he joined in 1999, Mr. Taylor was head of its Basic Industries group where he led a team of investment professionals focused on industrial and transportation businesses, including those serving the aerospace and defense industry, and served on Oak Hill’s Investment Committee. Oak Hill’s portfolio companies included Avalon, Firth Rixson and Primus International. Prior to joining Oak Hill, he was a Principal of The Clipper Group and its successor, Monitor Clipper Partners, both private equity firms associated with CS First Boston, which he joined in 1991. Mr. Taylor began his career as a Financial Analyst in the Merchant Banking group of CS First Boston in 1989. He earned his B.A. in Economics, summa cum laude, from Washington and Lee University.
Steven Guo: VP, Aviation Research • DVB Bank

Mr. Steven Guo is a Vice President of DVB Bank’s Aviation Division based in London, where his main responsibilities include analyzing aviation markets, aviation assets, and in-depth analysis and evaluation of transactions. Prior to joining DVB, he worked as a Relationship Manager at Global Transportation Group at the headquarters of Fortis Bank (now ABN AMRO) in Rotterdam, where he executed several structured transactions in both shipping and aviation. Mr. Guo began his career at the investment consultancy group of Ernst & Young in Holland. He graduated from Erasmus University and completed exchange program at Cambridge University. He also holds a Master’s degree in Economy and Finance from Rotterdam School of Management. Mr. Guo has received extensive professional training and education through courses like the New York School of Aviation Finance and fleet planning course with Boeing in Seattle, WA.

Dr. Adam M. Pilarski: Senior VP • AVITAS

Dr. Adam Pilarski oversees valuation and consulting services at AVITAS and is responsible for producing traffic forecasts, economic forecasts, statistical analyses, strategic planning, and airline industry issues. He joined the firm in 1997 after 17 years at Douglas Aircraft Company, where he was Chief Economist and Director of Strategic Planning. He was also editor and publisher of the annual Outlook publications. Dr. Pilarski has published more than 180 articles in professional and academic publications. His book, published in 2007 by Ashgate Publishing, is “Why Can’t We Make Money in Aviation?” Dr. Pilarski is a Fellow of the Royal Aeronautical Society. He also serves on Sage Electronics & Technology board of directors. He earned his PhD in Economics from the University of Illinois.

Thomas Aepelbacher: President • TriMas Aerospace

Mr. Thomas Aepelbacher joined TriMas in 2003, and in August 2014, became president of the Aerospace segment. In addition, he also heads the Global Services Organization. This includes all strategic global supply chain initiatives and lean continuous improvement programs. He leads an international team to improve the company’s ability to locate low-cost, high-quality sourcing opportunities, leverage global logistics and implement the TriMas Operating System throughout all TriMas divisions. He is a seasoned operations leader with 30 years of experience in manufacturing, supply chain and lean initiatives. He served as the vice president of operations at Cequent Performance Products before his current role. Prior to TriMas, he worked as an operations manager for General Motors-Powertrain and was trained extensively on the Toyota Production System at the NUMMI joint venture. In addition, he was general manager and vice president of operations for ATC, an aftermarket automotive parts company. Mr. Aepelbacher holds a Bachelor of Science degree in Industrial Manufacturing from Northern Michigan University.

Bernie Iversen: Executive VP, Business Development & M&A • TransDigm Group, Inc.

Mr. Bernie Iversen is the Executive Vice President for Business Development and Mergers & Acquisitions at TransDigm Group. In his role in M&A, his team has acquired 12 aerospace companies in the last four years. Prior to this position, Mr. Iversen held various positions within TransDigm and its operating units, including President at Champion Aerospace. Mr. Iversen received his Mechanical Engineering degree at Western Michigan University.
Jim Haas: Director, Product Marketing • Boeing Commercial Airplanes

Mr. Jim Haas is Director, Product Marketing for Boeing Commercial Airplanes. He leads the team that presents the value of Boeing’s products to airlines, financiers, media and other key stakeholders. His team is also responsible for bringing customer input on product development studies back to Boeing’s design teams. Prior to his current assignment, he served as Director of 747/767/787 Product Marketing, where he led marketing and analysis efforts for those models. He joined the Product Marketing department in 1997 as Regional Director - Product Marketing, covering all Boeing models in support of sales campaigns. In 1999, he transferred to sales in the Asian region and led marketing and analysis efforts for those models. He joined the Product Marketing department in 1997 as Regional Director - Product Marketing, covering all Boeing models in support of sales campaigns. In 2000, he transferred to Sales in the International region, working in Europe, Africa and the Middle East. In 2010, Mr. Haas moved to Bombardier Business Aircraft taking a role in the Strategic Accounts Group. In 2014, he was tasked with running the European region for Bombardier Commercial Aircraft as Regional Vice President, European Sales. From August 2014 to October 2015, he assumed the role of Vice President, Business Acquisition. Prior to joining Bombardier, he practiced law at McMillan Binch. He holds a Bachelor’s degree in Economics from McMaster University and a Juris Doctor from the University of Toronto.

Simon F. Pickup: Director, Marketing Operations • Airbus Americas

Mr. Simon Pickup is Director, Marketing Operations at Airbus Americas. He joined Airbus in 1988 and spent the first part of his career as a Toulouse-based Customer Marketing Manager, working primarily on sales and marketing campaigns in the Indian subcontinent and South East Asia. He transferred to the U.S. in 1995 and has played several roles since his arrival in the U.S. In his current function, Mr. Pickup liaises with Airbus’ Toulouse headquarters on market strategy, product developments, research and forecasting. In addition to his internal functions, Mr. Pickup has also represented Airbus at a variety of external finance, raw materials, transportation, supplier, forecasting and valuation conferences in both the U.S. and Canada. Mr. Pickup holds a Bachelor’s degree from Leeds University and a Master’s degree in Air Transport Management from Cranfield University.

Kenneth Herbert: Managing Director • Canaccord Genuity

Mr. Kenneth Herbert is a Managing Director and Senior Aerospace & Defense analyst with Canaccord Genuity. His focus is on the commercial aerospace sector, and he publishes the highly regarded quarterly Global Commercial Aerospace MRO Survey. Prior to Canaccord, he was the senior A&D analyst at Imperial Capital and Wedbush Securities. He was voted Best on the Street for stock picking in the annual Wall Street Journal survey in 2010. He ran the A&D consulting practice at Frost & Sullivan from 2003-2009 and was an associate to the No.1-ranked machinery analyst at Salomon Smith Barney from 2000-2003. Mr. Herbert received his MBA from the University of Michigan.
Ray Valeika: Principal • Raymond Valeika Consultants

Mr. Ray Valeika is an internationally recognized aviation operations executive with over 40 years of managing large airline maintenance operations. He retired from Delta as SVP, Technical Operations where he directed a worldwide maintenance and engineering staff of more than 10,000 professionals, maintaining a fleet of nearly 600 aircraft. During his tenure, he oversaw the creation of Delta TechOps as an MRO entity which has grown to become one of the leading MRO service providers in the aviation industry. Through his leadership and focus on continuous improvement of the human processes in aviation maintenance, Delta Technical Operations consistently rated at the top of the industry for performance benchmarks in the areas of safety, quality, productivity, and reliability. Under his leadership, TechOps had implemented Six Sigma and LEAN management techniques thus helping Delta TechOps become one of the most productive work groups in the industry. Currently Mr. Valeika is on the Executive Board of ATL Partners, a private equity entity. He also serves on the Board of SR Technics, and the Safety and Reliability board of Carnival Cruise Lines. He is an independent consultant advising major companies in aviation, safety, and technical matters among these are airlines, OEMs, and lessors.

Gordon Preston: VP, Marketing • Mitsubishi Aircraft Corporation America

Mr. Gordon Preston has been involved in various disciplines of Engineering, and Marketing and Sales roles with Regional Aircraft OEMs for over 20 years. Regionals fly more than 45% of all US daily departures, preserve access to smaller communities, as well as advance the latest aircraft technologies to improve services and reduce operating costs. Mr. Preston has been involved in the development and launch of several successful regional aircraft programs, including the new MRJ. Mr. Preston is a graduate of Ryerson University’s Aerospace Engineering program.

Rodrigo Silva e Souza: VP, Marketing • Embraer Commercial Aviation

Mr. Rodrigo Silva e Souza is the VP, Marketing at Embraer Commercial Aviation, responsible for new product development, sales engineering, market forecast and strategic planning. He has been working at Embraer for 19 years. Mr. Souza started as product development engineer in the ERJ145 program. Later, he moved to Market intelligence department where he performed several different roles. As Director of Product Strategy he led the marketing activities during the early development stages of the E-Jets and more recently during the advanced design of the E-Jets E2. Mr. Souza holds a Bachelor’s degree in Mechanical Engineering and an MBA in Marketing.

Dr. Kevin Michaels: VP, Aerospace & MRO • ICF International

Dr. Kevin Michaels is a Vice President with ICF International’s Aerospace & MRO consulting practice. He has 30 years of aviation experience, including hundreds of consulting engagements for leading aviation and aerospace companies across the globe. Dr. Michaels is a globally-recognized expert in the aerospace manufacturing and MRO sectors, and also has significant expertise in business-to-business marketing, customer satisfaction, M&A advisory, technology assessment, cluster development, and strategic planning. His experience spans all major market segments, including air transport, business & general aviation, and military. Dr. Michaels was a co-founder and partner with AeroStrategy from 2001-2011, until its acquisition by ICF. Previously, he was Director - Strategic Development with Rockwell Collins Government Systems, and Principal with The Canaan Group, an aerospace consultancy. He began his career as a senior project engineer with Williams International, a leading gas turbine OEM. Dr. Michaels holds a Bachelor’s degree in Aerospace Engineering an MBA degree from the University of Michigan, and MSc and PhD degrees in International Relations from the London School of Economics.
Mario Formica: Managing Director • MF Aviation Consulting

Mr. Mario Formica is a Marketing and Strategy Executive with more than 30 years of experience, and founder of MF Aviation Consulting, a Toulouse-based consultancy specialized in dealing with complex commercial challenges, airline industry issues, global market analysis and intelligence, carrying out business plans to win sales campaigns against competition. He began his career at the Engineering Division of Alenia. He joined ATR Toulouse in 1988. In 2004, he was promoted to VP, Marketing & Airline Studies where he was responsible for demonstrating the value to the marketplace of ATR’s product offerings, working together with airlines on future needs and requirements, contributing to the development of new innovative business solutions, to the launch of new models and to the sales of more than 900 new aircraft in the last 10 years. He holds a degree in Aeronautical Engineering and is a lecturer at the MBA Aerospace TBS - Toulouse Business School, ENAC - Ecole Nationale Aviation Civile, IAS - Institut Aéronautique et Spatial, Toulouse and at IAE - Institut Administration Entreprises.

Jerrold T. Lundquist: Managing Director • The Lundquist Group

Mr. Jerrold T. Lundquist is Managing Director of The Lundquist Group which provides strategic advisory services to senior management, private equity and other investors focused on the aerospace, defense, high tech and airline industries. He is also a Director Emeritus of McKinsey & Company, Inc. Over a 30-year career, he headed the Global Aerospace and Defense Practice and oversaw the Firm’s service to leading aerospace and defense companies worldwide. During 1985 to 1986, Mr. Lundquist served a White House Fellowship as Special Assistant to the Secretary of Transportation, focusing on aviation and transport issues for the Department and the White House. Prior to joining McKinsey, he was a Vice President of Emery Air Freight Corporation with overall responsibilities for Planning, Pricing, and Worldwide Facilities. He has served on the immediate staffs of the Secretary of the Air Force and the Chief of Staff of the Air Force, and in several staff roles on Capitol Hill. He is a Distinguished Graduate of the United States Air Force Academy and holds an M.A. in International Affairs from The Fletcher School of Law and Diplomacy and a Master's degree in Public Policy from the School of Government of Harvard University.

Stephen J. Fortune: Principal • Fortune Aviation Services

Mr. Stephen Fortune, with 30 years experience in commercial aviation, has purchased, leased, converted or sold many commercial aircraft types including the Boeing 727, 767, 747, Airbus A300 and A310, DC-10 as well as turboprop aircraft. His company, Fortune Aviation Services, provides strategic guidance to investment firms, lessors and MROs on market opportunities in the commercial aircraft and passenger-to-freighter aircraft markets. Prior to forming his own firm, Mr. Fortune served as Senior Vice President at Q Aviation where he established a 767-300ER freighter program that included a Boeing order for 20 pax-to-freighter conversions. He was Executive Vice President of Intrepid Aviation, where he successfully managed sale/leasebacks, forward sales, freighter conversions and operating leases for Airbus and Boeing aircraft types. He co-founded and served as Executive Vice President of Gemini Air Cargo. Mr. Fortune has held management positions at Potomac Capital Investment, SAAB Aircraft and FedEx. He is a past President of ISTAT and the past Chairman of the ISTAT Foundation. Mr. Fortune is a graduate of the Massachusetts Institute of Technology (MIT) Air Transportation Masters Program and a retired US Naval Aviator.

Michael Kenney: Senior VP, Sales & Business Development • Universal Asset Management

Mr. Michael Kenney is Senior Vice President, Sales and Business Development for Universal Asset Management. He leads business capture efforts and develops strategic partnerships with airlines, OEMs and MROs globally. Additionally, he is responsible for the strategy, development and ongoing management of UAM’s sales team for the US region. He began his tenure with UAM in 2007 as an Account Manager and was promoted to Director of Acquisitions in 2009. In 2010, he became the Director of Sales for UAM’s North America territory. He helped grow the North American sales force to three times its original size and was integral to UAM’s expansion into Europe. In just over four years, he increased total annual sales by 250%. Prior to joining UAM, Mr. Kenney was a pilot for Piedmont Airlines. He graduated from Purdue University with a Bachelor of Science degree in Professional Flight with a minor in Aviation Management.
Edmund S. Greenslet, President • ESG Aviation Services

Mr. Edmund Greenslet founded ESG Aviation Services in 1988 after 23 years as a security analyst covering the airline and aerospace industries for several New York brokerage firms. ESG publishes the Airline Monitor, providing a twenty year forecast of the commercial airplane market, statistics on airline fleet trends, developments and operations. In 1989, he founded Airline Capital Associates with Donald Schenk. Mr. Greenslet graduated from Denver University with a Bachelor’s degree in Business, and he studied Economics at Stanford University. He is a Chartered Financial Analyst.

Stuart M. Miller: President • Jet Information Services

Mr. Stuart M. Miller is President of Jet Information Services, Inc., and Publisher of the World Jet Inventory commercial jet and turboprop fleet reports. Prior to acquiring Jet Information Services in 2006, Mr. Miller worked for over 20 years for Special Metals Corporation and Carpenter Technology Corporation in various commercial, manufacturing, and technical leadership roles. In addition, he is the founder and owner of Direct Alloys LLC, a specialty metals clearinghouse and distributor. He is also the creator of Perios – The Elemental Quest educational video game series. Mr. Miller is a graduate of the Pennsylvania State University with a Bachelor’s degree in Metallurgy. He earned his MBA from St. Joseph’s University.

John F. Walsh: President • Walsh Aviation

Mr. John F. Walsh founded Walsh Aviation in 1993 as a consulting service that specializes in forecasting for commercial and military aviation markets and identifying new business opportunities in the aerospace industry. He maintains a focus on the cyclical nature of the industry to provide his clients with an “early warning” or “wake-up call” by identifying major turning points in the marketplace. In his 35-year career, he was formerly Director of Market Research for UNC, Inc., and Director of Market Planning and Corporate Relations for Rohr Corporation. Mr. Walsh is frequently quoted in such media outlets as the Wall Street Journal, Nightly Business Report, USA Today, World Airline News, and BBC Worldwide News Hour. He is a member of the Executive Council for Air Transportation Research International Forum (ATRIF) and a past president. He is also a member of the Committee on Aviation Economics and Forecasting for the Transportation Research Board and the aerospace member for the Conference of Business Economists. A graduate of Manhattan College, Columbia University, and UCLA, he holds Master’s degrees in Civil Engineering and Business Administration.

Joanna Speed: Managing Director, A&D and SpeedNews Conferences • SpeedNews

In 1979 Gilbert and Ann Speed launched SpeedNews, the aviation industry’s most innovative newsletter. In 1994 their daughter Joanna Speed joined the company putting to use her degree from Cal Poly State University San Luis Obispo and her acumen for business and marketing. While beginning her informal education in commercial aviation under Publisher Gil Speed, she studied business in the Pepperdine University graduate program. Over the years, Ms. Speed streamlined the company to increase revenue and reduce costs, led the effort toward online distribution, and created new marketing programs for large corporate subscribers. When SpeedNews Conferences emerged as influential forecasting and intelligence forums, she refined and expanded marketing strategies for the Aviation Suppliers Conferences. As Managing Director, she introduced three more forecasting and intelligence forums for the Aerospace & Defense Industry. SpeedNews has been part of Penton’s Aviation Media Group since 2006. Following Penton’s acquisition of Aviation Week in 2013, Ms. Speed was promoted to Managing Director, Aerospace & Defense Events, with an expanded portfolio of Conferences that now includes Aerospace & Defense Supply Chain, formerly SpeedNews Annual Aerospace & Defense Suppliers Conference, Aviation Week’s A&D Programs, Defense Technology & Requirements and Executive Roundtables.