Richard Aboulafia: VP, Analysis • Teal Group

Mr. Richard Aboulafia manages consulting projects in the commercial and military aircraft field and analyzes broader defense and aerospace trends. He has advised numerous aerospace companies, including most prime and many second- and third-tier contractors in the US, Europe and Asia. He also advises numerous financial institutions on aerospace market conditions. He writes and edits Teal Group's World Military and Civil Aircraft Briefing, a forecasting tool covering over 135 aircraft programs and markets. He served on the National Aeronautic Association Collier Trophy Selection Committee in 2012, 2013, and 2014. He presents a yearly lecture to the National Defense University/Industrial College of the Armed Forces and has served as an expert witness in aerospace markets. Before he joined Teal Group in 1990, Mr. Aboulafia analyzed the jet engine market at Jane's Information Group, served as an aerospace industry consultant for an international trade advisory company and supported research projects at the Brookings Institution. He has a Master's Degree in War Studies from King's College, University of London and a Bachelor's Degree from George Washington University.

John N. Feren: EVP, Global Marketing & Portfolio Management • Aviation Capital Group

Mr. John Feren joined Aviation Capital Group in November 2008 as Senior Vice President of Business Development. Prior to joining ACG, he worked for Boeing Commercial Airplanes and retired after 30 years in a number of capacities. His most recent position at Boeing was Vice President of Airplane Sales for leasing companies and directed the used airplane group. He served as the Vice President for Sales, Marketing and In-Service support at the inception of the 7E7 which today is known as the 787 program. Mr. Feren was the sales leader for Canada, U.S and Latin America for six years after the merger of Boeing with McDonnell Douglas. At Douglas he served in a variety of management capacities including sales, contracts, customer programs and finance director on the MD-80. Prior to joining McDonnell Douglas, Mr. Feren attended University of California Irvine with undergraduate Degrees in Information and Computer Science and Economics. He later completed an advance Degree in Administration from UCI. He has attended Claremont Graduate School and MIT for additional post graduate education.

Tom Captain: Principal & Vice Chairman, Global & U.S. A&D Sector Leader • Deloitte LLP

Mr. Tom Captain serves as Vice Chairman and U.S. Aerospace & Defense (A&D) Leader for Deloitte LLP, and Global A&D Leader for Deloitte Touche Tohmatsu Limited. He is involved in major industry consolidations, mergers, and transformation initiatives in the U.S., Europe, and Asia over the last three decades, Tom provides industry specialization to client teams and spearhead's initiatives to support Deloitte's position in the marketplace. Since joining Deloitte LLP in 1981, Tom has specialized in operational restructuring, industry strategy, investor due diligence, cost reduction, product development, engineering operations, manufacturing productivity improvement, information systems, and program management across multiple functions. Mr. Captain's A&D industry experience spans commercial, regional, freighter, military fighter/attack, and cargo aircraft, defense electronics, avionics, launch vehicles, satellites, net-centric warfare, destroyer, aircraft carrier, missiles, munitions and land armament programs. He received a Degree from the University of Washington, graduated with an MBA from Seattle University, and also completed the executive education program at the University of Pennsylvania - Wharton School of Business. He was recently named by Defense News to their list of "100 Most Influential People in U.S. Defense".

Charles Armitage: Head of European Aerospace & Defense Equity Research • UBS

Mr. Charles Armitage is the Head of European Aerospace & Defense Equity Research for UBS, which serves private, institutional and corporate clients worldwide, as well as retail clients in Switzerland. Before joining UBS, Mr. Armitage was a London-based member of the Charles River Associates' Aerospace & Defense Practice. Prior to joining Charles River Associates, he was a senior director with Merrill Lynch and head of their European Aerospace & Defense equity research team. In this role, he analyzed the sector for investors with specific focus on BAE Systems, Cobham, EADS, Finmeccanica, Meggitt, QinetiQ, Rolls-Royce, Smiths, Thales, Ultra, and VT Group. Before that, he was an equity analyst with Putnam Investments. Mr. Armitage is a Rolls-Royce-trained engineer, and his key areas of expertise are enterprise valuation, financial forecasting, sector dynamics, and sensitivity and scenario analysis. He holds a Bachelor's Degree in Mechanical Engineering from Bristol University.
**Darren Hulst: Director, Market Analysis • Boeing Commercial Airplanes**

Mr. Darren Hulst has been with The Boeing Company since 2005. In his current role he directs the development of Boeing's annual Current Market Outlook – a 20-year global forecast for air traffic and airplane demand – as well as short-, medium- and long-term market and product analyses helping to shape Boeing’s current and future product strategy. His prior roles at Boeing included Director of Marketing for China & Northeast Asia, Twin-Aisle Sales Strategy and Regional Director Airline Network & Fleet Analysis. Prior to joining Boeing, he spent 8 years at Delta Air Lines, in various roles throughout Network & Schedule Planning, Strategy and Revenue Management. Mr. Hulst is a graduate of Valparaiso University with Degrees in Economics and Geography.

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**Andrew Gordon: Director, Strategic Marketing & Analysis • Airbus**

Mr. Andrew Gordon moved to Airbus’ headquarters in Toulouse in 2001 and today is the Director of Strategic Marketing and Analysis. As part of this role, Mr. Gordon is responsible for facilitating the production of the Airbus Global Market Forecast, which details future demand for all civil aircraft of 50 seats or more. Prior to this appointment he worked for British Aerospace Airbus as part of the Forecasting & Market Evaluation Team, where he was involved in providing analysis for many of the market and product-related decisions including the A380 project. In 2001, at the creation of Airbus as a single entity, Mr. Gordon moved to Toulouse, to work directly for Airbus in the Market Forecasting & Research Group, now part of the Strategy and Co-operation team. Mr. Gordon began his career with BAE/Airbus in 1991 and prior to that he worked for one of United Kingdom's largest banks. He has a Master's Degree in Marketing from the University of the West England.

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**Al Wang: Senior Manager, Forecasting & Market Planning • Pratt & Whitney**

Mr. Al Wang currently serves as the head of forecasting and market planning for Pratt & Whitney and International Aero Engines. He previously served in strategic planning before heading to marketing as an airline analyst. Prior to joining Pratt & Whitney in 1993, he served as Program Acquisition Manager for the Naval Air Systems Command. Mr. Wang has an undergraduate Degree in Aeronautical Engineering and an MBA Degree, both from the University of Virginia.

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**Stephen Burnside: Market Forecasting Manager, Civil Large Engines • Rolls-Royce**

Mr. Stephen Burnside is responsible for Rolls-Royce's civil large engine's Market Forecast. He has a breadth of experience in market analysis, business development and strategic planning in the rotorcraft and fixed wing sectors. Mr. Burnside has worked for various Aerospace OEMs covering civil, defence and para-public markets. He obtained his Bachelor's Degree (Hons) in Economics and European Politics from Manchester Metropolitan University and a Corporate Masters in Business Engineering from Finmeccanica Group.
Tom Tran: Commercial Aircraft Forecasting Leader • GE Aviation

Mr. Tom Tran joined GE in May 2011 in Strategic Marketing as the Commercial Forecasting Lead. Prior to joining GE, Mr. Tran spent 15 years in the Aerospace industry, including eight years at AeroStrategy (now ICF SH&E), a boutique strategy consulting firm that specialized in aerospace and aviation. During this time, Mr. Tran was responsible for developing maintenance, repair and overhaul (MRO) market forecasts and for AeroStrategy’s transaction support activities. He has extensive experience in the business aviation and rotary wing sector, having worked at both Cessna and Bell Helicopter. He received his Bachelor's Degree in Aerospace Engineering from the University of Texas at Austin and his MBA from University of Michigan Ross School of Business.

Gijsbertus (Bert) van Leeuwen: Managing Director, Aviation Research • DVB Bank

Mr. Gijsbertus (Bert) van Leeuwen heads DVB’s Aviation Research unit, which is responsible for the bank’s aviation market, airline and asset analysis activities. He is a regular speaker at airfinance and aviation conferences all over the world with subjects ranging from aircraft values and remarketability to cargo-conversions and aircraft-engine finance. He started his career in 1983 with NIBC Bank as a business consultant and became a co-founder of NIBC’s aircraft finance department. After having spent over 10 years in aviation, offshore energy and intermodal equipment research for several Dutch banks, he joined aircraft operating lessor IEM in 2001 to head up the Market Research & Business Development department. With over 25 years of experience in the aircraft finance and leasing market, Mr. van Leeuwen joined DVB Bank in April 2003 and is responsible for the Aviation Research unit. He holds a Degree in Business Economics from Erasmus University Rotterdam and is a member of the Editorial Board of ISTAT’s Jettrader magazine.

Nick Pastushan: Chief Investment Officer & Chief Credit Officer, Transportation Finance • CIT

Mr. Nick Pastushan is the Chief Investment Officer and Chief Credit Officer, Transportation Finance for CIT, which includes Rail, Commercial Aircraft, Business Aircraft, Aerospace and Defense Finance units, plus a recently launched shipping finance operation. CIT TF has more than $14B of assets, $9B of which are commercial aircraft and CIT Aerospace has orders for $8B including 787, A350 and A320 NEO aircraft. Mr. Pastushan is the chair of the segment Investment and Credit Committees and is heavily involved in all portfolio strategy and transaction decisions. Mr. Pastushan joined CIT in the spring of 2005. Previously, he was VP, Portfolio Management and Director of Industry Research at GECAS, the transportation finance unit of GE with more than $46B of transportation investments. Major initiatives he led at that time included the determination of capital requirements by product line, and the construction of an industry leading tool for evaluating risk and reward on transportation lending and leasing. He holds a Bachelor's Degree in Marketing / Management from Rochester Institute of Technology.

William H. Brown: GM, CFM/LEAP Marketing • CFM International

Mr. William Brown joined GE’s Manufacturing Development Program with assignments in GE Aviation manufacturing, quality and sourcing. He worked in GE Services as Repair Programs Manager, leading engine component repair development and later led GE’s engine overhaul facilities process improvement efforts. In 2000, he was appointed GE Aviation Marketing Operations Manager responsible for market analysis, forecasting and product pricing. In 2004, he became Product Marketing Manager for GE’s CF6, GEnx and GE90 engines and was recently named the marketing general manager for CFM, including the new LEAP engine models powering the Airbus A320neo, Boeing 737 MAX and the COMAC C919 aircraft.
Jim E. Speich: Director, Marketing • Pratt & Whitney

Mr. Jim E. Speich is a 41 year veteran of the commercial aviation industry and was appointed Director of Marketing for Pratt & Whitney Commercial Engines in January 2010. In this role, he has marketing responsibility for all Pratt & Whitney Commercial Engines world-wide. He joined Pratt & Whitney in 1973 and has held numerous positions that include propulsion systems analysis, flight testing, product marketing, customer engineering and airframer business management. Prior to this, he was the PW4000-100 Program Manager responsible for certification of the PW4170 Advantage70TM engine for the Airbus A330 aircraft. Mr. Speich holds a Bachelor’s Degree in Mechanical Engineering from the University of Hartford and a Master’s Degree in Business Administration from Boston University.

Richard Apps: Director • Counterpoint Market Intelligence

In 2004, after a career with GKN and Westland, Mr. Richard Apps joined with George Burton to launch Counterpoint Market Intelligence Ltd., an aerospace market research and strategic planning consultancy. Mr. Apps started his aerospace career in production management at Marconi Avionics (now part of BAE Systems). He joined Westland Group in 1991 and stayed on with GKN after it acquired Westland in 1994. He worked on strategic planning, business development and the evaluation of acquisitions and managed GKN’s industrial offset commitments in Kuwait. Mr. Apps holds a Master’s Degree in Business Administration from Manchester Business School and an Engineering Degree from Cambridge University.

David Stewart: VP, Aerospace & MRO Practice Leader • ICF International

Mr. David Stewart heads ICF International’s Aerospace and MRO practice globally and is based in the London office. He has over 32 years of experience in aviation, and has led assignments with leading aerospace manufacturers, service suppliers, and airlines in Europe, North America, the Middle East, Asia Pacific and Africa, developing significant experience in the aerospace, airline, aircraft equipment, and maintenance sectors. He is a recognized expert in the aerospace and maintenance, repair, and overhaul (MRO) markets, as well as in low-cost airline operations and airline fleet planning. The majority of his project experience has focused on strategy development, market analysis, and transaction (due diligence) support. Most recently, he co-founded and built AeroStrategy into a leading aerospace-focused advisory firm. Prior to this, Mr. Stewart was a partner in Mercer Management Consulting’s Aviation Practice and a principal with The Canaan Group. He began his career with BAE Systems Commercial Aircraft Marketing in 1982. He is a guest lecturer at the Cranfield School of Air Transport Management, and is a frequent speaker at leading conferences around the globe.

Gordon Welsh: Director, Aerospace • UK Export Finance

Mr. Gordon Welsh’s banking career with Midland Bank and HSBC in the UK and the US was interspersed with three years with Airbus in their Customer Sales Financing team and with a secondment to work for 12 months with the UK’s Secretary of State for Trade and Investment to set up an Export promotion scheme. Mr. Welsh left banking for public service and he has been with UKEF (ECGD) in various capacities initially leading the Product and Business development initiative followed by running the Department’s Business underwriting teams and steering the Risk Committee as alternate Chair. Mr. Welsh is currently responsible for the Aviation business and for leading UK’s initiative in the field of supplier finance.
### Dr. Adam M. Pilarski: Senior Vice President • AVITAS

Dr. Adam Pilarski oversees valuation and consulting services at AVITAS and is responsible for producing traffic forecasts, economic forecasts, statistical analyses, strategic planning, and airline industry issues. He joined the firm in 1997 after 17 years at Douglas Aircraft Company, where he was Chief Economist and Director of Strategic Planning. He was also editor and publisher of the annual Outlook publications. Dr. Pilarski has published more than 170 articles in professional and academic publications. His book, published in 2007 by Ashgate Publishing, is “Why Can’t We Make Money in Aviation?” Dr. Pilarski is a Fellow of the Royal Aeronautical Society. He also serves on Sage Electronics & Technology board of directors. He earned his PhD in Economics from the University of Illinois.

### Ken Herbert: Managing Director • Canaccord Genuity

Mr. Ken Herbert is a Managing Director and Senior Aerospace & Defense analyst with Canaccord Genuity. His focus is on the commercial aerospace sector, and he publishes the highly regarded quarterly Global Commercial Aerospace MRO Survey. Prior to Canaccord, he was the senior A&D analyst at Imperial Capital and Wedbush Securities. He was voted Best on the Street for stock picking in the annual Wall Street Journal survey in 2010. He ran the A&D consulting practice at Frost & Sullivan from 2003-2009 and was an associate to the No.1-ranked machinery analyst at Salomon Smith Barney from 2000-2003. Mr. Herbert received his MBA from the University of Michigan.

### Mark H. Neely: VP, Sales & Marketing NA • Avions de Transport Regional • ATR

Mr. Mark H. Neely is the Vice President, Sales and Marketing of ATR Americas, based in Miami. Mr. Neely is responsible for all commercial sales activity for ATR in North America. During his time at ATR, he has been responsible for introducing the ATR-600 with new and first time orders from key lessors in the US. Prior to joining ATR North America, Mr. Neely held the position of Regional VP of Sales with Embraer, leading several sales to major airlines and leasing companies in the Canada and the US. He has held similar positions with Fairchild-Dornier and British Aerospace. Early in his career, he held various analysis and marketing positions with USAir and People Express airlines.

### Richard Carcaillet: Head of Strategic Marketing • Airbus

Mr. Richard Carcaillet was appointed Head of Strategic Marketing in early 2013. In his current role, he heads a team that works with all regional business units and contributes to market segment and regional analyses, surveys, and organizes customer consultation processes for Airbus’ Product and Market Strategy directorate. Prior to this assignment, he was Director Product Marketing A380, a position he held since October 2003. He started his career in 1986 with Air France in maintenance and operations research and joined Airbus in late 1990, and has held various sales and marketing positions in both Toulouse and Hamburg. Mr. Carcaillet graduated in aerospace engineering from the Ecole Centrale de Lyon, France and Technische Hochschule Darmstadt, Germany, in 1984, and completed his Master’s Degree in Aerospace Engineering at the University of Texas at Austin in 1985.
Jim Haas: Director, Product Marketing • Boeing Commercial Airplanes

Mr. Jim Haas is the Director of Product Marketing for Boeing Commercial Airplanes. He leads the team that presents the value of Boeing’s products to airlines, financiers, media and other key stakeholders. His team is also responsible bringing customer input on product development studies back to Boeing’s design teams. Prior to his current assignment he served as Director of 747/767/787 Product Marketing, where he led marketing and analysis efforts for those models. He joined the Product Marketing department in 1997 as Regional Director - Product Marketing, covering all Boeing models in support of sales campaigns. Prior to that assignment he was responsible for airplane performance support for all Boeing aircraft to the Sales, Marketing and Contracts organizations for sales campaigns in the Asia-Pacific region. Mr. Haas began his career at Boeing in 1979 as a configuration design engineer in the 757 aerodynamics organization. Since that time he has held various assignments in aircraft design and performance in the 757 and 777 programs, and in support of product development activities. He holds Bachelor of Science and Master's of Science Degrees in Aeronautical and Astronautical Engineering from Purdue University.

John Slattery: Chief Commercial Officer, Commercial Aviation • Embraer

Mr. John Slattery is Chief Commercial Officer at Embraer Commercial Aviation, responsible for global sales of aircraft and services. He joined Embraer in early 2011 as Senior Vice President, responsible for Customer Finance; Asset & Risk Management. The following year he was appointed C.C.O. taking on broader executive responsibilities incorporating worldwide sales of commercial aircraft and services. Since joining Embraer, he has been an executive board director at ECC Leasing, Embraer’s wholly owned leasing company. Prior to joining Embraer, Mr. Slattery spent fifteen years in executive and leadership roles at various commercial aerospace advisory, leasing, and banking organizations. Of note, in 2001, he was a co-founder of RBS Aviation Capital (now SMBC Aviation Capital) and the firm’s Managing Director in New York, responsible for leading the bank’s commercial aircraft leasing and asset-backed lending to airline customers across the Americas.

Edward L. (Ted) Werner: Managing Director • Philpott Ball & Werner

Over the past twenty years, Mr. Ted Werner has assisted companies in mergers, acquisitions, capital refinancing, fairness opinions and valuations. Mr. Werner has also advised numerous company owners on issues pertaining to shareholder liquidity and managing shareholder value. He has extensive experience advising private and public aerospace and defense companies designing and manufacturing highly engineered products & systems. Mr. Werner was formally a member of the MBA Advisory Board for the Walker College of Business at Appalachian State University and was formally on the Advisory Board of National Technical Systems, Inc. (an aerospace testing and services company). He graduated from The Military College of Vermont - Norwich University in Northfield, Vermont and received his Master of Business Administration degree from the Walker College of Business at Appalachian State University. Mr. Werner also completed the Executive Program on Negotiation at MIT/Harvard. He has his series 79, 63, and 24 securities licenses.

Dr. Ronald J. Epstein: Managing Director, A&D Equity Research • Bank of America - Merrill Lynch

Ronald J. Epstein joined Merrill Lynch in 2001 as an industry analyst in the Aerospace and Defense sector. He is currently a Managing Director at the firm and is the senior Aerospace and Defense Analyst for the Americas. He actively covers companies in the United States, Canada and Brazil. In 2012 he was ranked as the number 1 analyst covering the sector by the Greenwich Associates’ U.S. Equity Survey. In 2008 thru 2011 he placed among the top three analysts covering the sector as selected by Greenwich. In 2011 and 2012 he ranked second for his coverage of Aerospace and Defense in Institutional Investor Magazine’s All-America Research Team. In 2009 and 2010 he ranked third, and in 2008 he was identified as a “Best Up-and-Comer” by Institutional Investor. He placed second in the 2005 Institutional Investor Latin America Research team survey for his coverage of the Latin America Aerospace and Transport sector. In 2010 he placed first and in 2011 and 2012 he placed second for his co-coverage of the Latin American Industrial and Aerospace Sector. Prior to joining Merrill Lynch, he was a research scientist working in the Applied Aerodynamics Technology Group at the Boeing Phantom Works. During that time, he was also an adjunct faculty member in the Department of Mechanical Engineering at Washington University in St. Louis, where he taught courses on Fluid Dynamics and Control Systems. He completed his MBA with honors from the Wharton School at the University of Pennsylvania. He also holds a Ph.D. in Mechanical Engineering from Duke University and a BA with highest honors from Skidmore College.
### Jonathan Berger: VP, Technical Services • ICF International

Mr. Jonathan Berger, Vice President, leads ICF’s global aviation MRO advisory practice and brings over 23 years of aviation industry experience to his client engagements. Prior to joining ICF, Mr. Berger spent 14 years working in Delta Air Lines’ Engineering & Maintenance Division having held various leadership positions in Operations, Engineering, Strategic Planning, and Quality. During his last assignment, Mr. Berger was based in Paris, France as the General Manager - Europe, Africa & Middle East for Delta TechOps where he was responsible for developing and executing an MRO sales & marketing strategy. Mr. Berger is a graduate of the Georgia Institute of Technology.

### Jack Arehart: President, MRO Services • Delta TechOps

Mr. Jack Arehart is President, MRO Services at Delta TechOps, the maintenance organization of Delta Air Lines. In addition to supplying maintenance and engineering support for Delta's fleet of more than 750 aircraft, Delta TechOps serves more than 150 other aviation and airline customers around the world. The organization specializes in high-skill work such as engines, components, hangar and line maintenance. In this capacity Mr. Arehart is responsible for Delta TechOps' third party business. In addition he leads the development of a long-term framework and strategy that continues to provide the excellent service Delta TechOps' customers deserve and showcase its unique value proposition to the MRO marketplace. Mr. Arehart's aviation career began with Western Airlines and later Delta holding maintenance leadership positions. He has also held senior aviation maintenance leadership roles at the NORDAM Group, TIMCO Aviation Services and, most recently, as Co-Chief Commercial Officer at AAR Corporation.

### Ray Valeika: Principal • Raymond Valeika Consultants

Mr. Raymond Valeika is an internationally recognized aviation operations executive with over 40 years of managing large airline maintenance operations. He retired from Delta as SVP, Technical Operations where he directed a worldwide maintenance and engineering staff of more than 10,000 professionals, maintaining a fleet of nearly 600 aircraft. During his tenure, he oversaw the creation Delta TechOps as an MRO entity which has grown to become one of the leading MRO service providers in the aviation industry. Through his leadership and focus on continuous improvement of the human processes in aviation maintenance, Delta Technical Operations consistently rated at the top of the industry for performance benchmarks in the areas of safety, quality, productivity, and reliability. Under his leadership, TechOps had implemented Six Sigma and LEAN management techniques thus helping Delta TechOps become one of the most productive work groups in the industry. Currently Mr. Valeika is an independent consultant advising major companies in aviation and technical matters among these are airlines, OEMs, private equity, and lessors.

### Joel Otto: Staff VP, Strategy & Business Development • Rockwell Collins

Mr. Joel Otto is responsible for Rockwell Collins strategic planning activities of the IMS business, including portfolio and product strategy development, merger and acquisition oversight, and advanced technology planning. He also is instrumental in driving business development and marketing excellence across the IMS portfolios. A nearly 30-year veteran of the commercial aviation industry, Mr. Otto has held a variety of positions in marketing, business development, new product development and engineering management. During his 19 years with Rockwell Collins, has held leadership roles in marketing/business development, program management and engineering. He has been instrumental in capturing new business for Rockwell Collins on many commercial aircraft platforms. Before joining Rockwell Collins, Otto worked for over 10 years at Sperry Flight Systems and Honeywell as an engineer on a variety of aircraft platforms and products. Mr. Otto holds a Master's of Business Administration Degree from the University of Iowa and Bachelor's of Science Degrees in Mathematics and Physics from Nebraska Wesleyan University.
Gregory Ouillon: VP, Air Transport Industry Cloud • SITA

At the beginning of 2014, Mr. Gregory Ouillon was appointed to lead SITA's e-Aircraft and Connected Aircraft program, with the mandate of expanding and accelerating SITA's strategy across all SITA solution lines, developing SITA's integrated ‘nose to tail’ solutions portfolio, and bringing it to market. Since 2011, Mr. Ouillon has also been leading the SITA Cloud Program and SITA distributed IT and network infrastructure globally. He has responsibility for the establishment of SITA as a leading provider of Cloud infrastructure and Cloud based applications services dedicated to the Air Transport Industry. He joined SITA in 2006 to drive Product Innovation and Portfolio Management. Prior to this, he held several executive positions at SITA, Orange Business Services and EQuant, providing him with a broad experience in Innovation, P&L Management, Product Development & Portfolio Management as well as Communications & Infrastructure Engineering. Mr. Ouillon holds an Executive Engineering Master's in Telecommunications from Telecom ParisTech.

Jerrold T. Lundquist: Managing Director • The Lundquist Group

Mr. Jerrold T. Lundquist is Managing Director of The Lundquist Group which provides strategic advisory services to senior management, private equity and other investors focused on the aerospace, defense, high tech and airline industries. He is also a Director Emeritus of McKinsey & Company, Inc. Over a thirty year career, he headed the Global Aerospace and Defense Practice and oversaw the Firm’s service to leading aerospace and defense companies worldwide. During 1985 to 1986, Mr. Lundquist served a White House Fellowship as Special Assistant to the Secretary of Transportation, focusing on aviation and transport issues for the Department and the White House. Prior to joining McKinsey, Mr. Lundquist was a Vice President of Emery Air Freight Corporation with overall responsibilities for Planning, Pricing, and Worldwide Facilities. He has served on the immediate staffs of the Secretary of the Air Force and the Chief of Staff of the Air Force, and in several staff roles on Capitol Hill. He is a Distinguished Graduate of the United States Air Force Academy and holds an M.A. in International Affairs from The Fletcher School of Law and Diplomacy and a Master's in Public Policy from the School of Government of Harvard University.

Joanna Speed: Managing Director - A&D Events • SpeedNews

In 1979 Gilbert and Ann Speed launched SpeedNews, the aviation industry's most innovative newsletter. In 1995, Joanna Speed joined the company putting to use her degree from Cal Poly State University San Luis Obispo and her acumen for business and marketing. While beginning her informal education in commercial aviation under Publisher Gil Speed, she studied business in the Pepperdine University graduate program. Over the years, Ms. Speed streamlined the company to increase revenue and reduce costs, led the effort toward online distribution, and created new marketing programs for large corporate subscribers. When SpeedNews Conferences emerged as influential forecasting and intelligence forums, she refined and expanded marketing strategies for the Aviation Suppliers Conferences. She has introduced four more forecasting and intelligence forums for the Aerospace & Defense Industry. SpeedNews has been part of Penton’s Aviation Media Group since 2006. Following Penton’s acquisition of Aviation Week in 2013, Ms. Speed was promoted to Managing Director, Aerospace & Defense Events, with an expanded portfolio of conferences that now includes Aviation Week’s A&D events.

Speaking Opportunities at SpeedNews Conferences

In today's rapidly expanding aviation market, organizations strive to discover unique and diversified ways of gaining exposure, current important news and findings, and sparking meaningful discussions on topics of direct interest to suppliers or manufacturers. With a proven track record of giving its audience pertinent industry topics and knowledgeable speakers, SpeedNews Conferences bring together key industry experts to provide insight into the ever-developing arena of the aviation community. If you are interested in presenting at one of our future Conferences, please email jspeed@speednews.com or call +1-424-465-6501.