Speaker Biographies

SpeedNews 3rd Annual European Aerospace Raw Materials & Manufacturers Supply Chain Conference

Dr. Kevin Michaels: Vice President, Aerospace & MRO • ICF International

Dr. Kevin Michaels is a Vice President with ICF International’s Aerospace & MRO consulting practice. He has 29 years of aviation experience, including hundreds of consulting engagements for leading aviation and aerospace companies across the globe. Dr. Michaels is a globally recognized expert in the aerospace manufacturing and MRO sectors, and also has significant expertise in business-to-business marketing, customer satisfaction, M&A advisory, technology assessment, and strategic planning. His experience spans all major market segments, including air transport, business & general aviation, and military. Dr. Michaels was a co-founder and partner with AeroStrategy from 2001-2011, until its acquisition by ICF. Previously, Dr. Michaels was Director - Strategic Development with Rockwell Collins Government Systems, and Principal with The Canaan Group, an aerospace consultancy. He began his career as a senior project engineer with Williams International, a leading gas turbine OEM. Dr. Michaels holds BS - Aerospace Engineering and MBA degrees from the University of Michigan, and MSc and PhD degrees in International Relations from the London School of Economics.

Harry Klein: VP, Commercial - Europe & Asia • Alcoa Titanium & Engineered Products (ATEP)

Mr. Harry Klein is Vice President, Commercial - Europe and Asia at Alcoa Titanium & Engineered Products (ATEP) - formally RTI International Inc.. In his current role he manages the corporate commercial teams in Europe and Asia, as well as serving as ATEP's Key Account Director for Airbus, managing a dedicated support team. During his 20 years with the company, he also held positions in the areas of quality and sales. He has 12 years in sales and production positions prior to RTI. Mr. Klein is a Material Science Graduate from the University of Sheffield.

Raphaël Duflos: Vice President Metallic Material Procurement • Airbus

Mr. Raphaël Duflos is Vice President Metallic Material Procurement for Airbus since March 2015, as well as a Lead Buyer for Airbus Group. Mr. Duflos began his career at Aerospatiale Missiles (now MBDA) as a design engineer, then as Cooperation contract negotiator. He joined Airbus in 1995, where he occupied various roles regarding cost sharing between partners. Following the launch of the A380 and the start of the EADS Group (now Airbus Group); he joined the headquarters of Airbus Group in 2001 as Senior Manager Sourcing Strategy. In June 2004, Mr. Duflos joined EADS Socata as Vice President Procurement and member of the executive committee. He then joined Astrium in 2007, as Head of Supply Chain Solutions. In 2009 he participated in the creation of Aerolia (now Stelia Aerospace) as Vice President Procurement and Supply Chain. He actively participated in the strong growth of the company, until the creation, in 2015, of Stelia Aerospace through the merger of Aerolia and Sogerma. Mr. Duflos holds an Engineer degree from the Ecole Centrale de Lyon and a Master of Science, Engineering from the University of Salford in the UK.

Eric Ciampi: Principal • Oliver Wyman

Mr. Eric Ciampi is a Principal in Oliver Wyman's Paris Office. He has 15 years of experience as a consultant and has worked across the globe in various sectors including space, aeronautics, rail, automotive, supply chain and logistics, consumer goods, and energy. Mr. Ciampi is a leader in the Operations Excellence practice and regularly tackles improvement programs in production, manufacturing engineering, supply chain and logistics for his clients. He is the co-author of several studies and reports including the recently published Stop the Multibillion Dollar Delays and Key Challenges for Aerospace Suppliers. Mr. Ciampi also graduated as an engineer from Ecole Nationale Supérieure des Arts & Métiers (ENSAM).
Mr. Ben Harper is a co-founder of Fairmont Consulting Group and a Principal with the firm, where he leads Fairmont’s commercial aerospace practice, and plays a key role in the company’s strategic and transaction advisory engagements across all of the firm’s served markets. His thought leadership and expertise have played a critical role in helping clients understand the challenges and opportunities they face, whether through transaction due diligence or through long-range strategic planning. Previously, Mr. Harper was a Director at CSP Associates. During his four-year tenure, he led or provided key support to over thirty five transaction due diligence and strategy engagements for a variety of North American and international clients. Prior to CSP Associates, Mr. Harper was a Fellow in MIT’s Leaders for Global Operations program, the world’s leading program for operations and supply chain management. He received an MBA and an MS in Materials Science and Engineering. Prior to MIT, he worked with Deloitte Consulting, providing management consulting across several industries, with an emphasis on telecom and technology strategy. He has also received a BS in Chemical Engineering and BA in Economics from Rice University.

Dr. Roger Digby is Group Technical Director and a member of the Executive Committee of Exova Group plc., where he has overall responsibility for the definition and development of Exova’s technical engineering and scientific capabilities across the globe. These responsibilities include the organisation of technical resources to enable implementation of best practice across the business, reinforcing the technical foundations of the business to support organic growth strategies, and ensuring the company is regarded as being at the forefront of technical capability and reputation in the industry. He joined Exova in April 2011 from Airbus, where he was Head of Materials and Processes Integration for aircraft programmes. Prior to this, Mr. Digby was Chief Materials Engineer and Head of Laboratories at GKN Aerospace. Dr. Digby holds a BEng (Hons) degree in Materials Science and Engineering, a PhD in Materials Science and a post-graduate diploma in Business Administration (DBA). He is a Fellow of the Royal Academy of Engineering (FEng), a Fellow of the Institute of Materials, Minerals and Mining (FIMMM), and a Chartered Engineer (CEng).

Mr. Trevor Stansbury is the founder and President of Supply Dynamics. Stansbury has spent the last fourteen years overseeing the design, development and deployment of multi-enterprise, web-based solutions that enable OEM customers to pro-actively extend their influence and control throughout their extended value chains. Clients included Boeing Commercial Airplanes, Cessna Aircraft Company, United Technologies Corporation, John Deere, Westinghouse Electric Company and General Electric. Prior operating executive roles include: Director of International Programs & Risk/Revenue Sharing Programs at Honeywell International and President of a trading company established by McDonnell Douglas Helicopter Systems. He holds a BA with High Honors in International Relations and Economics from Lynchburg College in Virginia and an MBA from the Thunderbird School of Global Management in Glendale, Arizona.

In 1979 Gilbert and Ann Speed launched SpeedNews, the aviation industry's most innovative newsletter. In 1994 their daughter Joanna Speed joined the company putting to use her degree from Cal Poly State University San Luis Obispo and her acumen for business and marketing. While beginning her informal education in commercial aviation under Publisher Gil Speed, she studied business in the Pepperdine University graduate program. Over the years, Ms. Speed streamlined the company to increase revenue and reduce costs, led the effort toward online distribution, and created new marketing programs for large corporate subscribers. When SpeedNews Conferences emerged as influential forecasting and intelligence forums, she refined and expanded marketing strategies for the Aviation Suppliers Conferences. As Managing Director, she introduced three more forecasting and intelligence forums for the Aerospace & Defense Industry. SpeedNews has been part of Penton’s Aviation Media Group since 2006. Following Penton’s acquisition of Aviation Week in 2013, Ms. Speed was promoted to Managing Director, Aerospace & Defense Events, with an expanded portfolio of Conferences that now includes AerospaceDefenseChain, formerly SpeedNews Annual Aerospace & Defense Suppliers Conference, Aviation Week’s A&D Programs, Defense Technology & Requirements and Executive Roundtables.